

La micro-finance et les green bonds. Quel enjeu? Quel impact?

TENDANCES ET ENJEUX DE LA PRÉVOYANCE
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Agora, Lausanne



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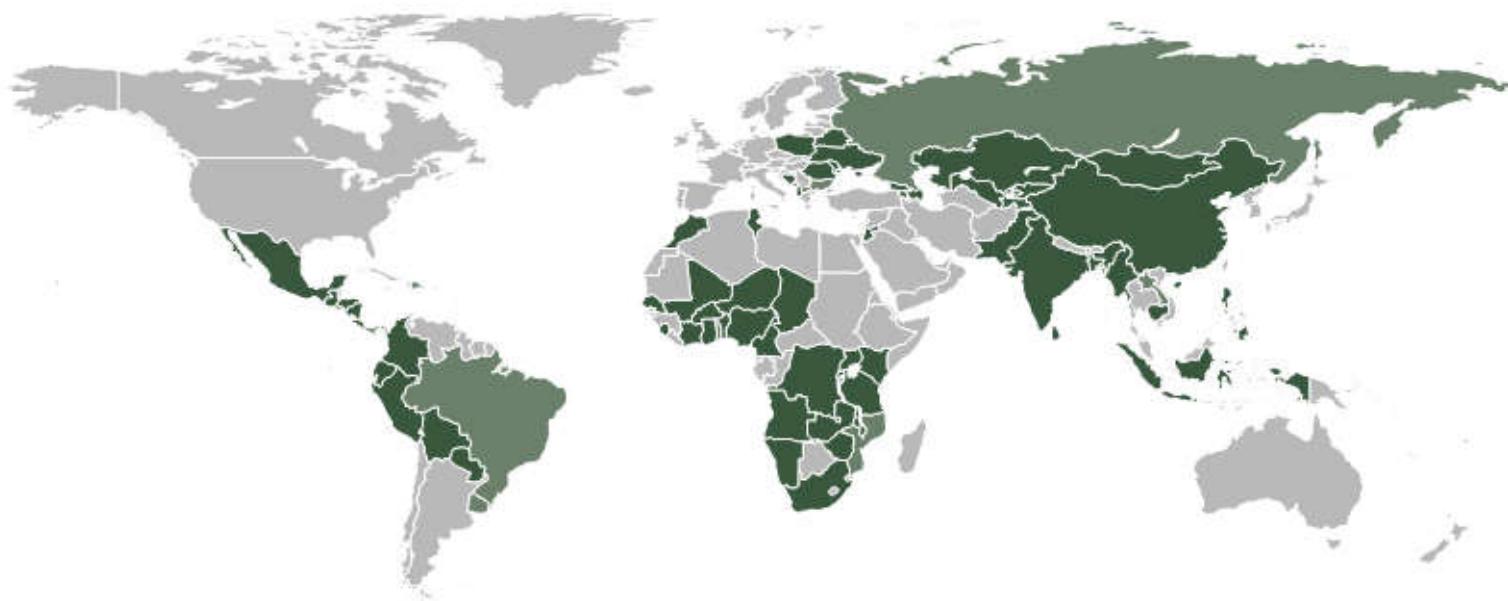
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Asymétrie économique

	Economies avancées (Hauts revenus)	Pays émergents/frontières (Bas/moyens revenus)
Croissance de la population	Faible/négative	Forte (3-4% p.a.)
Croissance économique	Faible (0-2% p.a.)	Forte (5-6% p.a.)
Bancarisation	Haute (>90%)	Faible (<50%)
Endettement	Elevé (5-7 x PNB)	Faible (1-2 x PNB)
Taux	Bas/négatifs	Elevés



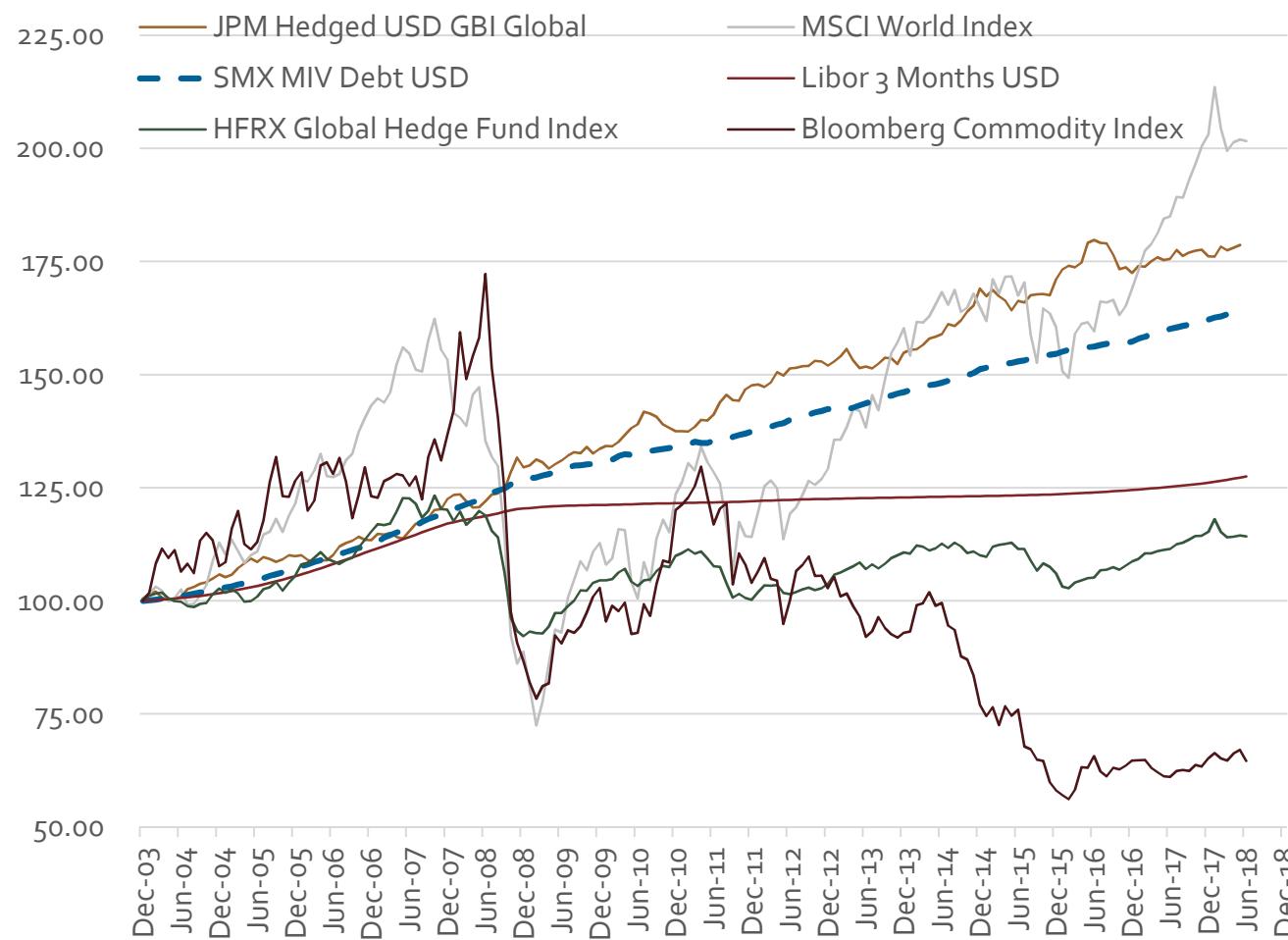
Diversification de portefeuille



	Latin America & the Caribbean	Africa & the Middle East	Eastern Europe & Central Asia	South & East Asia	Total
Markets	16	29	19	12	76
Institutions	382	183	163	187	915
Investees	134	89	80	72	375
Deals (USD m)	1,440	595	1,111	984	4,130
Analysts	10	10	9	9	38



Performance comparée



Performance comparée (2)

2007-2017	Return (CAGR)	Volatility	Correlation vs. SMX	Sharpe
SMX MIV Debt USD (SMX)	3.46%	0.57%	1.00	4.10
MIV Survey, Debt Funds	2.64%	1.39%	0.93	1.74
Private Debt Impact Funds (5 years)	2.63%	0.91%	0.91	2.44
Cash (Libor USD 3 months)	0.75%	0.23%	0.41	0.00
Global Bonds (JPM GBI USD)	3.97%	3.19%	0.01	1.01
Emerging Bonds (JPM EMBI USD)	7.06%	8.88%	-0.13	0.71
Global Stocks (MSCI World USD)	2.85%	16.32%	-0.15	0.13
Emerging Stocks (MSCI EM USD)	1.68%	22.82%	-0.14	0.04
Hedge Funds (HFRX)	-0.41%	5.67%	-0.24	-0.20
Commodities (Bloomberg Com. Idx)	-7.14%	17.62%	-0.05	-0.45





Information confidentiel



- Micro-credit
- Microfinance
- Financial inclusion
- Impact investing
- Impact bonds, development bonds
- SDG financing
- Green bonds, blue bonds, yellow bonds, ...
- Outcome based financing





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Quel enjeu?
Quel impact?



Intégration des objectifs du développement durable dans la stratégie d'investissement

60-70%
Indirect
Foyers/familles

Inclusion financière:
(ODD 1, 5, 10)

- Institutions de microfinance
- Banques commerciales
- « Fintechs »

20-30%
Indirect
Projets/entreprises

Financement de PME:
(ODD 8, 12)

- Banques PME
- Institutions financières spécialisées (leasing, prêts, etc.)
- Fonds d'investissement locaux

10-20%
Direct
Projets/entreprises

Projets et Entreprises:

- **Agriculture** (ODD 2)
- **Communautés** (habitation, urbanisation, infrastructure; ODD 9, 11)
- **Energie** (hydro, solaire, éolien, recyclage; ODD 7, 13)
- **Santé / Education** (ODD 3, 4)
- **Ressources naturelles** (bois, conservation; ODD 14, 15)
- **Eau** (sanitaires, hygiène; SDG 6)





Impact bond 1:

- Inde
- micro-crédit
- femmes

- USD 10 millions
- 36 mois
- 10.2% en roupies
- pays BBB-
- crédit BB+



Impact bond 2:

- Costa Rica
- emploi et entrepreneuriat
- banque PME

- USD 10 millions
- 48 mois
- libor +3.15%
- pays BB-
- crédit A+





Impact bond 3:

- Colombie
- inclusion financière
- fintech

- USD 6 millions
- 28 mois
- 11% en peso
- pays BBB-



Information confidentiel

Impact bond 4:

- Kenya
- énergie solaire (“off-grid”)
- foyers et entreprise

- USD 6 millions
- 3 ans
- 9%





*Indian School
Finance
Company*



Impact bond 5:

- Inde
- éducation
- (financement d'écoles)

- USD 4 million
- 3 ans
- 10.5% (en roupies)





Impact bond 6:

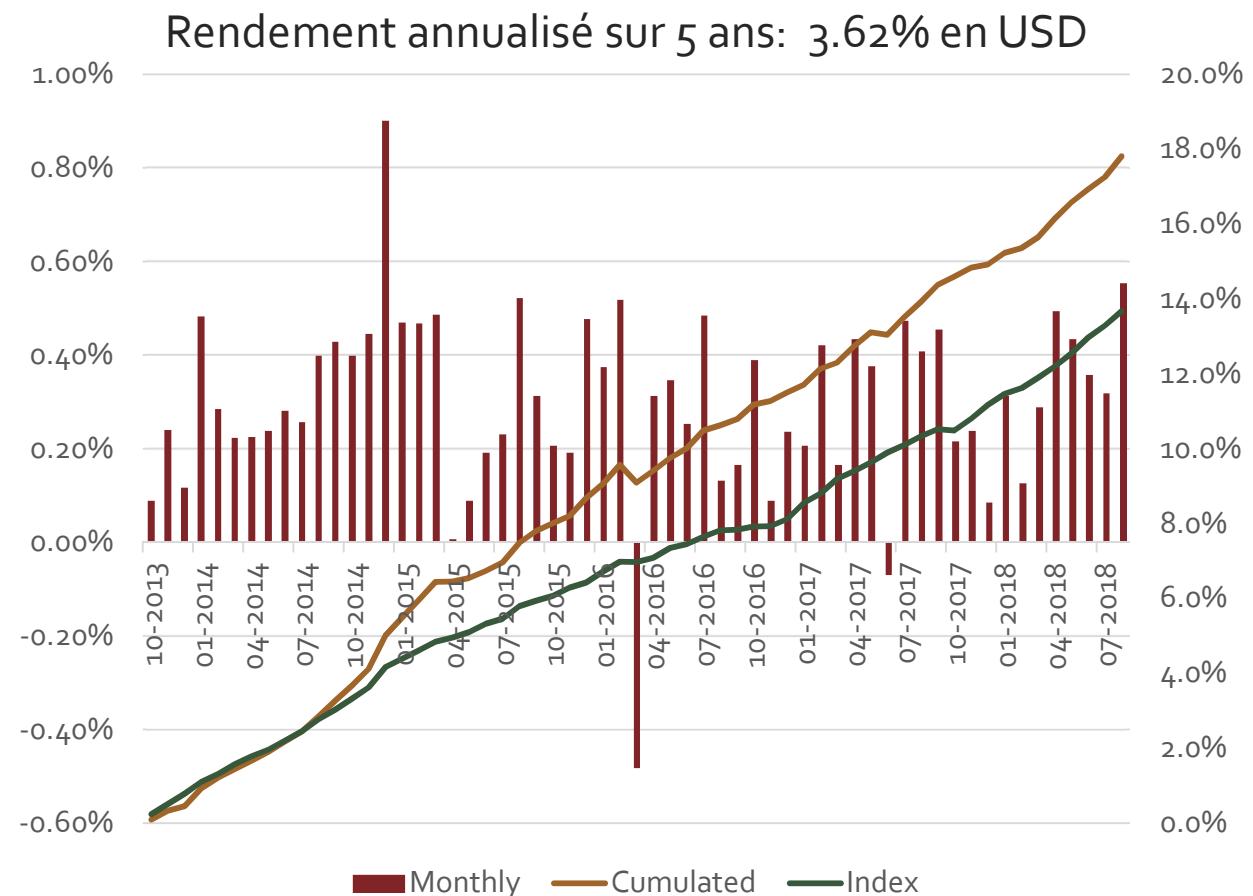
- Inde
- accès alimentaire
- thé (bio organique)

- EUR 20 millions
- 14 ans
- 5%



Performance en monnaie forte

Mandat institutionnel en USD

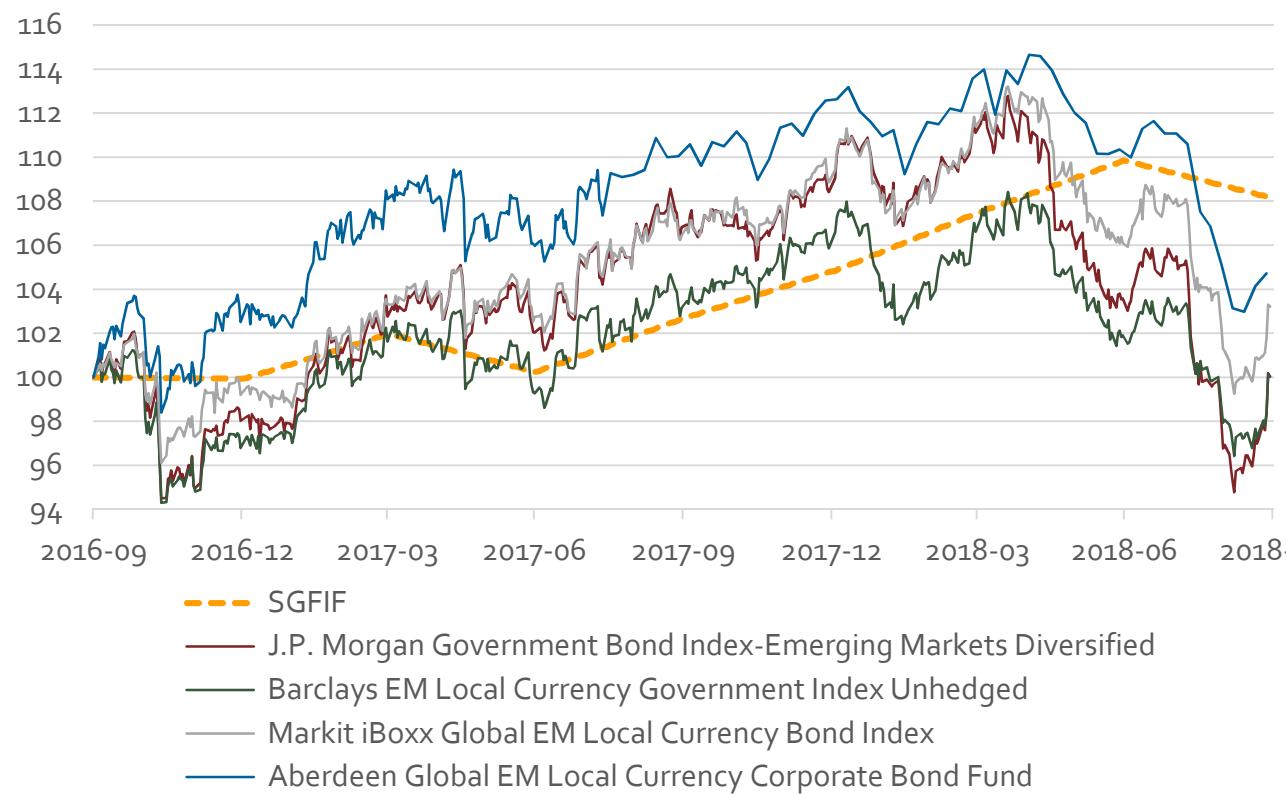


Information confidentiel

Performance en monnaie locale

Mandat institutionnel en CHF

Rendement annualisé sur deux ans: 4.00% en CHF



Information confidentiel

Emerging Impact Bond Fund

symbiotics

EMERGING IMPACT BOND FUND (EIBF)
INVESTING IN INCLUSIVE DEVELOPMENT

MANAGER'S COMMENT
The Fund recorded a net return of 0.29% in the A/C share class in September 2018, ending the month with an investment portfolio of USD 10.2 million spread across 30 direct investees in 25 countries, reflecting its broad diversification. During the month, the Fund approved its first investment in Mexico for a total of USD 0.35m. Through its portfolio, the Fund finances approximately 7,000 end clients, 40% of which are women and 35% of which live in rural areas.

MARKET COMMENT
Currencies woes in Turkey (-1.7% since August) and Argentina (-2.7%) have led to contagion of listed investments throughout emerging markets. As the Fund has no exposure to Turkey, Argentina and South Africa and its investments denominated in INR are fully hedged, these negative developments did not impact its market performance. Also, frontier markets represent the largest geographical exposure of impact investments and appear to be far less impacted. This is due to the lower integration of frontier markets into global financial and trade flows, as well as the lack of FX intervention schemes typically followed in those countries. Turkey and Argentina saw their currency plummet on the back of global trade tensions and interest rate normalization in the United States. Turkey's central bank, however, refused to raise rates before September. Argentina's more orthodox monetary policy did not result in a better outcome, though the South American country is in a much worse economic situation than Turkey. The Indian rupee and concurrent devaluations of Indian rupee (-7%) and the South African rand (-8%), while the Mexican peso and Chinese renminbi remained stable.

HISTORICAL NET PERFORMANCE (%)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	
2018	0.23	0.32	0.39	0.87	0.41	0.38	0.32	0.79	0.29	-	-	-	4.07	
2017	-0.09	0.26	0.73	0.51	0.21	0.31	0.45	-0.03	0.46	0.18	0.27	0.19	3.50	
2016	-	-	-	-	-	-	-	-	-	-	-	-	-0.12	-0.12

SHARE CLASS PERF. A/C - USD

Share Value	1 075.88	Net Asset Value	USDm 11.2
Monthly	0.29%	Investment Portfolio	USDm 10.2
Year-to-date	4.07%	Cash & Liquidi	USDm 0.9
Annualized *	4.07%	Average Investment	USDm 0.3
Since Inception	7.59%	Weighted Asset Maturity	19.9 months
Best Month	0.87%	Number of Countries	25
Worst Month	-0.12%	Number of Investee	30

* Since Inception

FUND STATISTICS

	LARGEST INVESTEES	NAV	
Sharpe Ratio	2.52	Sovereign Bond Slovenia, Sloven.	4.63%
Annualized Volatility	0.97%	TCF, Namibia	4.52%
Modified Duration	1.40	Improsa, Costa Rica	4.47%
5-month US Libor Rate	2.40%	Banco Continental, Paraguay	4.47%
		Promerica SAL, El Salvador	4.47%

IMPACT MEASUREMENT*

THEMES	SECTORS	KEY INDICATORS
Microfinance	Agriculture	19.2% 7,198 clients (est.)
SME finance	Production	4.7% 40% women
Housing finance	Trade	10.6% 19.5%
Household finance	Services	8.0% 35% rural
Other	Other	22.6% 46.6% 14,450 average financing size (USD)

* Excluding bonds issued by International Financial Institutions (IFI) and Sovereign Bonds.

MONTHLY REPORT
ISIN: LU1254130054
CLASS A/C - USD
SEPTEMBER 2018

PERFORMANCE EIBF A/C - USD

INVESTMENT PORTFOLIO

INVESTEE TYPE

PORTFOLIO ANALYSIS

REGION BREAKDOWN (%)

TOP 10 - COUNTRY BREAKDOWN (%)

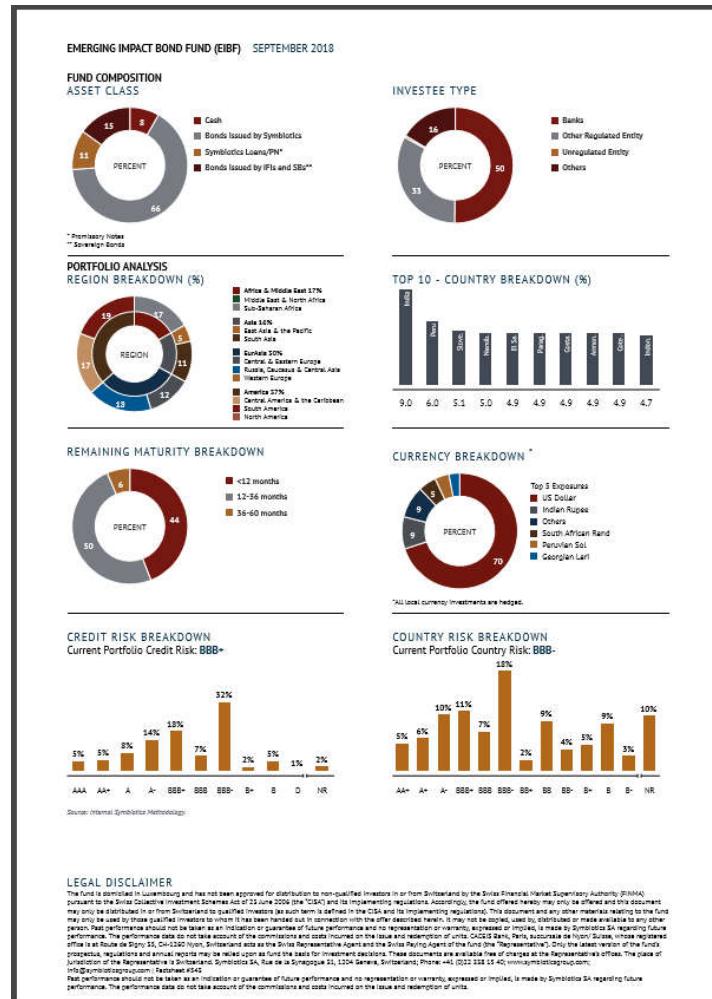
Country	Percentage
India	9.0%
Namibia	6.0%
China	5.1%
Nicaragua	5.0%
Peru	4.9%
Costa Rica	4.9%
Argentina	4.9%
Colombia	4.9%
El Salvador	4.7%
Mexico	4.7%

REMAINING MATURITY BREAKDOWN

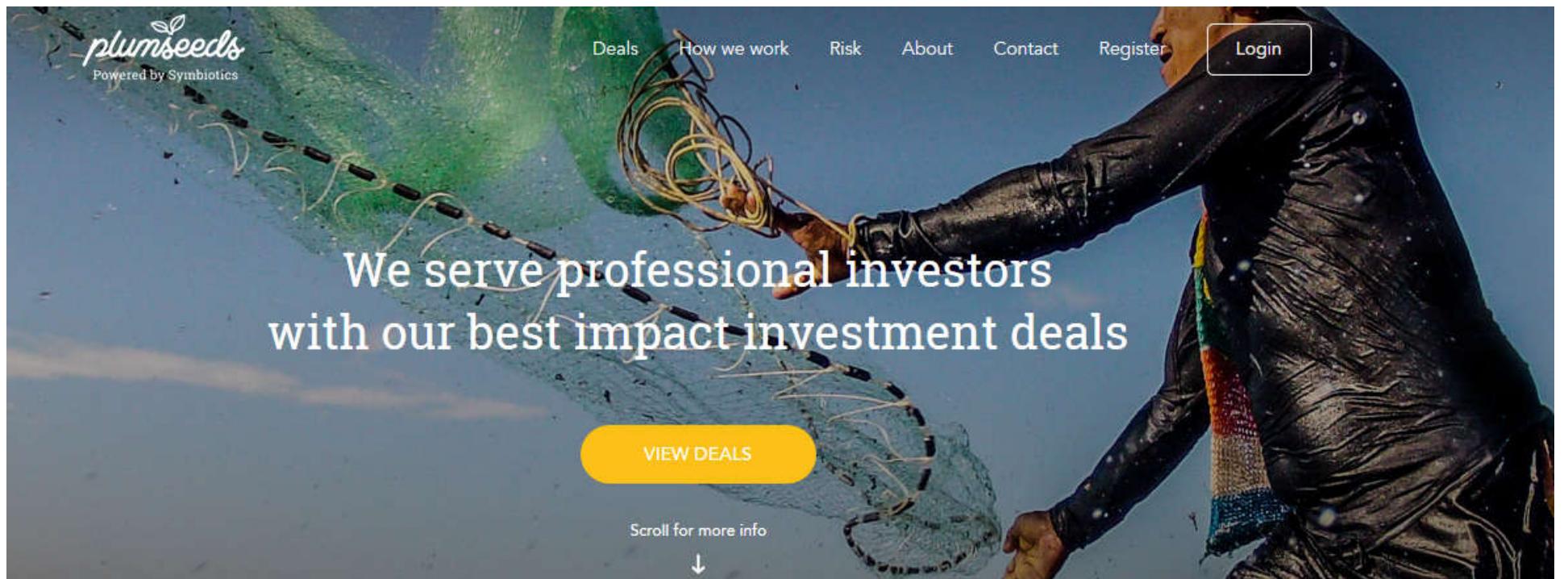
CREDIT RISK BREAKDOWN
Current Portfolio Credit Risk: BBB+

COUNTRY RISK BREAKDOWN
Current Portfolio Country Risk: BBB-

Source: Internal Symbiotics Methodology



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The image shows the homepage of the Plumseeds website. The background is a photograph of a person's arm and hand reaching out over water, holding a fishing net. The net is full of small fish. The Plumseeds logo, which includes a stylized leaf icon and the text "plumseeds Powered by Symbiotics", is in the top left corner. The top right corner features a navigation bar with links: Deals, How we work, Risk, About, Contact, Register, and Login. A large white text overlay in the center reads: "We serve professional investors with our best impact investment deals". Below this text is a yellow button with the text "VIEW DEALS". At the bottom center, there is a call-to-action "Scroll for more info" with a downward arrow.

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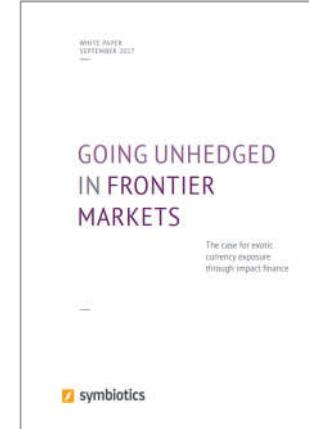
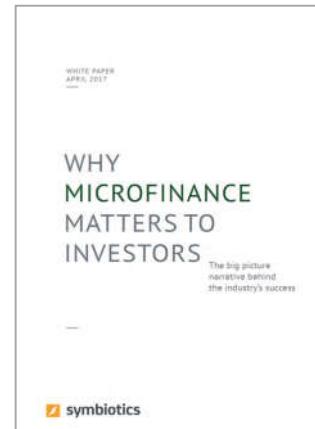
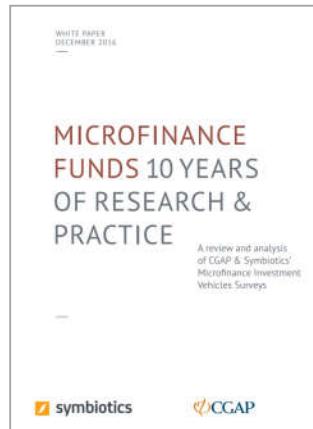
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Merci

